

Hampton & Richmond Borough FC Supporters Trust
Minutes of the 2nd Annual General Meeting
Monday 13th December 2010

Venue: Hammond's Bar, Beveree
Meeting opened at 7.30pm

Apologies for absence:

Chas Milner, Alan Hyde, David Brittan, Geoff Brittan, Harry Vernau, Kathleen Robinson, Martin Jordan, Susannah Brand, Terry Brown, Tim Hodgson, Phil & Liz Torode, Lesley Rance, Tony Squire, Steve Cordon, Steve Barry

10 proxies were held to be voted through the Chairman and /or Secretary

Chairman's Report

Larry Dann (LD) opened the meeting and welcomed members attending. He apologised for not having a prepared script as he has not had access to his computer records for the last three weeks.

LD re-emphasised the need for the Trust to maintain its fundraising activities as the Football Club's financial position remained difficult in the current economic climate and there were continual challenges around wages and infrastructure costs. Whilst the Trust did not see its role in funding wages, it was keen to assist on capital projects. The council had recently carried out a health and safety review of the ground which had thrown up some further expenditure requirements. This was the type of project that the Trust was willing to help fund albeit had limited resources to do so. Club director, Marc Cranfield –Adams later gave the meeting an update on the matter and the Club's new business plan which has been written to secure support from the Council to develop the Beveree and meet some of these health & safety issues.

Turning to other matters, the Trust has once again been involved in promoting the club through local fairs, the Hampton Hill and Hampton Xmas evenings. The Trust also funded the production of Nina Gerstenberger's well-received DVD of the 2008/09 season.

In terms of direct financial assistance to the club, the Trust made payments of £9,300 to finance assets (minibus, toilet bloc and club shop) and took over running of the match day programme allowing £2,000 of unpaid printer debt to be repaid. In the current financial year, the Trust has already provided another £2,500 to the club for washroom equipment and profit on running the programme. It is hoped that this will be increased over the remainder of the year.

Relations with the club were improving with Trust representatives being invited to club board meetings and asked to give feedback on the Club Business Plan.

Secretary's Report on Membership

Tony Nash (TN) confirmed the following membership numbers:

2008/09	208	including 10 junior members
2009/10	166	including 10 juniors representing 59 lapsed and 17 new members
2010/11	138	including 11 juniors

TN felt that it was inevitable that the membership would erode from the initial set up but it was vital to keep up numbers in order to generate funds that could be used in conjunction with the club.

Treasurer's Report

TN presented the accounts (attached) to the meeting taking them through the main items of income and expenditure and the key balance sheet items.

Profit for the year was reported at £2,528. This was after writing down the carrying value of shares held in the Football Club by £5,000.

Profit on Programme Sales was relatively low as it included paying off the historical club printer debt.

Membership subscriptions had fallen due to lower membership and a larger number of members on 5 or 10 year memberships.

Notwithstanding various items of expenditure, cash at bank remained healthy at £14,772.

It was pointed out from the floor that the Trust donation to buy new goal nets was used for other purposes by the club. TN confirmed that all payments to the club were against either receipts or invoices. However, this donation of £300 was made against the purchase of the programme hut.

Acceptance of the accounts was proposed by Les Rance and seconded by Roger Wilson. Acceptance was unanimously agreed by the meeting.

Retirement and election of Trust board directors

As per the notice to members, the following were standing for election:

- ⇒Lary Dann – elected
- ⇒Paul Robinson - elected
- ⇒Phil Weller – elected
- ⇒Ninan Gerstenberger – elected
- ⇒Richard Bryenton – elected

TN thanked retiring board members, Les Rance and Tim Hodgson for all their support.

Any Other Business

Phil Weller provided the following update on commercial activities:

“Taking control of the match programme has instilled a sense of security in terms of offering advertising packages to sponsors. With the very successful introduction of the box ad page we have been able to bring on board a further 13 advertisers, making a total of 29.

From the 5 pages available to us we are now generating in the region of £700-800 per page in annual revenue. This compares with £150 - 175 being generated by the advertising pages sold by the Club.

The situation now is that, without further expansion of the programme (which is unlikely to be cost effective) we have sold virtually all our capacity.

Additional methods of raising income have been introduced in the form of the 'Sponsor a Goal' scheme, and as I'm sure you are aware we are currently utilising the new hut as a retail outlet for second hand programmes and , shortly, CDs. Suggestions as to how this facility might be more fully utilised to generate funds would be welcomed.

We have also introduced a new sponsor - S Tierney Electrical - to the Club, and arranged the sale of a pitch side board which has recently been installed.

Without doubt the most immediate way to generate more income remains encouraging all supporters to sign up with [easyfundraising.com](https://www.easyfundraising.com). “

December Trust Draw

The winners were as follows:

First Prize £105, Peter Lloyd
Second Prize £50 Larry Dann
Third Prize £15 Stefan Voss

Club Business Plan

Marc Cranfield-Adams gave a brief overview of the club's plans following the recent annual Health and safety inspection. The Club is seeking the support of the local council as the borough's only senior football club to assist with various phases of development work.

Phil Weller also handed out a note of the club's proposed new Vice Presidents' scheme drawn up by new director Kevin Childs for comment.

There being no other business the meeting was closed at 8.40pm.